



✦ CDI Program Startup

✦ CDI Program Refinement

✦ Provider & CDIS Education

✦ Chart Review & ROI

✦ Dx Specificity Analysis

✦ Procedure Note Integrity

✦ **Epic™** Enhancements



## What differentiates our education programs?

Two factors: Our provider engagement level and our customized content. We offer specialty specific training that is tailored to your institution. It engages providers in a discussion by addressing topics that affect their daily practice.

## Provider, CDIS & Coder Education

Most provider and CDIS training is a canned accumulation of broad CDI concepts and commonly seen diagnoses from the top 80% of cases nationally. Very few offer specialty specific training and fewer still offer dedicated physician trainers who are onsite each day of the engagement. We have founded our business on the concept of customized physician-led training with a focus on tangible opportunity that can be practiced immediately following the sessions. Each course is tailored to the specialty being addressed with diagnoses and procedures not seen at your institution being eliminated.

- **Physician Instructor Led Training** - Our physician trainers have many years' experience training both medical providers and surgeons at some of the most prestigious medical institutions in the United States.
- **Remote Webinars and Boot Camps** – We offer a variety of specialized topics via condensed webinar and support compressed learning sessions through onsite or third party location boot camps.
- **CDIS Training** – CDIS training is a lifelong process. The initial sessions form the basis for CDI competency. As the practice matures, so do codesets and regulations making refreshers and topic specific sessions a powerful and concise tool in your CDI toolkit.
- **Coder Training** – Coders are often overlooked in the CDI process. They are natural allies and a key member of the feedback loop when determining the effectiveness of a given program. Without their enhanced capture skills, additional documentation detail may go unnoticed.

## OUR PHILOSOPHY

The acronym S.M.R.T. stands for *Saying Medically Relevant Things*. It is our contention that a large communication gap exists between the originators of most clinical documentation (providers) and those applying codes and combating reimbursement issues.

*This language gap leads healthcare organizations to misrepresent the complexity and disease burden of their patient populations resulting in both peer comparison inaccuracies and payment differentials.*

A defensible revenue strategy, one that can withstand audit reviews and medical necessity denials, starts with accurate and complete clinical documentation coupled with a common lexicon understood by CDI professionals and coders. When these factors are in place, problem isolation, justified reimbursement, ROI and peer comparison become inevitable results of addressing the problem and not its symptoms.

Visit us at:

[www.smrtdocs.com](http://www.smrtdocs.com)  
for more information

### Adult Vs. Pediatric

We feel strongly that pediatrics is not a specialty. There are specialties within pediatrics. Relevance is the backbone of our service offerings and you can be assured that the services you receive are tailored to your patient population.