



✦ CDI Program Startup

✦ CDI Program Refinement

✦ Provider & CDIS Education

✦ Chart Review & ROI

✦ Dx Specificity Analysis

✦ Procedure Note Integrity

✦ **Epic™** Enhancements

What differentiates our chart review process?

Our physician auditors understand both the coding rules and the clinical language of your providers. This coupled with the use of rigorous statistical sampling allows us to find and project improvement opportunities with concrete results.



Chart Review & ROI Calculation

Very few institutions have the bandwidth or budget to perform internal chart review to any level of statistical significance. The HIM industry is wrought with coding firms and independent contractors who use random samples projecting results to the entire institution without any valid analysis behind the ability to achieve those results on an enterprise scale. Let us help your organization leverage real statistical techniques to create a representative sample making the results easily justified to both clinical and financial decision makers.

- **Statistically Relevant Chart Selection** – We choose a non-random sample that statistically represents your *highest volume, highest reimbursed* and *most likely to contain opportunity* cases.
- **CDI Opportunity Reporting** – Our physician auditors will examine each chart individually for documentation enhancement and query/clarification opportunities.
- **Coding Opportunity Reporting** – Our coding auditors will look for justified coding opportunities that represent changes to CC capture, SOI and unspecified code usage.
- **Return on Investment Projection** – We use your institution's real volume and reimbursement data to project a Return on Investment that is both statistically significant and easily quantified to both clinical and financial executives.

OUR PHILOSOPHY

The acronym S.M.R.T. stands for *Saying Medically Relevant Things*. It is our contention that a large communication gap exists between the originators of most clinical documentation (providers) and those applying codes and combating reimbursement issues.

This language gap leads healthcare organizations to misrepresent the complexity and disease burden of their patient populations resulting in both peer comparison inaccuracies and payment differentials.

A defensible revenue strategy, one that can withstand audit reviews and medical necessity denials, starts with accurate and complete clinical documentation coupled with a common lexicon understood by CDI professionals and coders. When these factors are in place, problem isolation, justified reimbursement, ROI and peer comparison become inevitable results of addressing the problem and not its symptoms.

Visit us at:

www.smrtdocs.com
for more information

Adult Vs. Pediatric

We feel strongly that pediatrics is not a specialty. There are specialties within pediatrics. Relevance is the backbone of our service offerings and you can be assured that the services you receive are tailored to your patient population.